



## **AMN Healthcare to Acquire Onward Healthcare, Locum Leaders, Medefis**

December 17, 2014

Expands Leadership Position in Healthcare Workforce Solutions

AMN to Host Conference Call on Thursday, December 18 at 12:00 PM ET

SAN DIEGO, Dec. 17, 2014 /PRNewswire/ -- AMN Healthcare Services, Inc. (NYSE: AHS), the nation's leading innovator in healthcare workforce solutions and staffing services, today announced a definitive agreement to acquire Onward Healthcare, Locum Leaders and Medefis from OGH, LLC for a total purchase price of \$82.5 million. The acquisition is expected to be accretive to AMN's earnings in 2015, and will be funded out of cash on hand and borrowings under the Company's existing revolving credit facility.

OGH, LLC is a healthcare and technology workforce solutions holding company, and includes Onward Healthcare, a premier national nurse and allied healthcare staffing firm; Locum Leaders, a well-respected national locum tenens provider; and Medefis, a leading provider of a SaaS-based vendor management system for healthcare facilities. The 2014 projected consolidated revenue for the three companies is \$112 million, with anticipated EBITDA of approximately \$10 million.

"This acquisition will enable us to increase the fill rates of our clients' critical staffing needs," said Susan Salka, President and Chief Executive Officer of AMN Healthcare. "As a combined company, we are immediately growing our talent pool of quality clinicians and physicians and adding experienced sales and service team members."

"At the same time, we are further enhancing our workforce solutions offering with the addition of Medefis, a differentiated and highly regarded VMS technology that provides healthcare facilities with another vendor-neutral option to streamline the management of their contingent labor," she noted.

Kevin Clark, CEO and Founder of OGH, LLC, added, "We are pleased that AMN will carry on the legacy of Onward Healthcare, Locum Leaders and Medefis. Under AMN's leadership, we are confident these brands will continue their success in the market, which was built around best-in-class customer service and support."

The acquisition, subject to regulatory approvals and customary closing conditions, is expected to close by mid-January 2015. OGH, LLC is majority owned by Welsh, Carson, Anderson & Stowe, a private equity firm. Robert W. Baird served as the exclusive financial advisor to OGH, LLC on this transaction.

### Conference Call on December 18, 2014

AMN Healthcare will host a live conference call and webcast on Thursday, December 18, 2014 at 12:00 p.m. Eastern Time to discuss the acquisition. A live webcast of the call can be accessed through AMN Healthcare's website at <http://amnhealthcare.investorroom.com/presentations>. Please log in at least 10 minutes prior to the conference call in order to download the applicable audio software. Interested parties may participate live via telephone by dialing (800) 398-9379 in the U.S. or (612) 288-0337 internationally. Following the conclusion of the call, a replay of the webcast will be available at the Company's website. Alternatively, a telephonic replay of the call will be available at 2:00 p.m. Eastern Time on December 18, 2014, and can be accessed until 11:59 p.m. Eastern Time on January 1, 2015 by calling (800) 475-6701 in the U.S. or (320) 365-3844 internationally, with access code 348884.

### About AMN Healthcare

AMN Healthcare is the innovator in healthcare workforce solutions and staffing services to healthcare facilities across the nation. AMN Healthcare's workforce solutions -- including managed services programs, vendor management systems and recruitment process outsourcing -- enable providers to successfully reduce complexity, increase efficiency and improve patient outcomes within the rapidly evolving healthcare environment. The Company provides unparalleled access to the most comprehensive network of quality healthcare professionals through its innovative recruitment strategies and breadth of career opportunities. Clients include acute-care hospitals, community health centers and clinics, physician practice groups, retail and urgent care centers, home health facilities, pharmacies and many other healthcare settings. AMN Healthcare disseminates news and information about the Company through its website, which can be found at [www.amnhealthcare.com](http://www.amnhealthcare.com).

### About Onward Healthcare

Onward Healthcare is a leading national provider of temporary healthcare staffing to hospitals, outpatient clinics, magnet facilities, long-term care facilities and schools. Onward Healthcare provides travel and local staffing assignments to registered nurses and allied health professionals. More information can be found at [www.onwardhealthcare.com](http://www.onwardhealthcare.com).

### About Locum Leaders

Locum Leaders is one of the fastest growing locum tenens recruitment firms and specializes in placing physicians in temporary assignments across the nation. The company has been named as one of the Best Places to Work in Atlanta by the Atlanta Business Chronicle and Modern Healthcare. More information can be found at [www.locumleaders.com](http://www.locumleaders.com).

### About Medefis

Medefis is a leading provider of vendor management services (VMS) technology for hospitals and healthcare organizations across the country. Medefis provides centralized, end-to-end management of a healthcare organization's entire supplemental staffing process and is powered by a proprietary bidding and talent ranking engine that ensures medical facilities receive the best-qualified clinical professionals at a true market rate.

Medefis has streamlined the process of supplemental staffing for healthcare providers nationwide by offering a convenient, centralized web-based VMS technology and service. More information can be found at [www.medefis.com](http://www.medefis.com).

#### About Welsh, Carson, Anderson & Stowe

Welsh, Carson, Anderson & Stowe focuses its investment activity in two target industries, information/business services and healthcare. Since its founding in 1979, the Firm has organized 15 limited partnerships with total capital of \$20 billion. The Firm is currently investing an equity fund, Welsh, Carson, Anderson & Stowe XI, L.P., and has a current portfolio of approximately 25 companies. WCAS's strategy is to partner with outstanding management teams and build value for the Firm's investors through a combination of operational improvements, internal growth initiatives and strategic acquisitions. See [www.welshcarson.com](http://www.welshcarson.com) to learn more.

#### Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements include expectations regarding the acquired companies' 2014 revenue and EBITDA, and accretion to the Company's earnings in 2015. The Company based these forward-looking statements on its current expectations, estimates and projections about future events and the industry in which it operates using information currently available to it. Actual results could differ materially from those discussed in, or implied by, these forward-looking statements. Forward-looking statements are identified by words such as "believe," "anticipate," "expect," "intend," "plan," "will," "may," "estimates," variations of such words and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. Factors that could cause actual results to differ from those implied by the forward-looking statements contained in this press release are set forth in the Company's Annual Report on Form 10-K for the year ended December 31, 2013 and its other periodic reports as well as the Company's current and other reports filed from time to time with the Securities and Exchange Commission. Be advised that developments subsequent to this press release are likely to cause these statements to become outdated with the passage of time.

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